

---

## ILLINOIS ASSOCIATION OF SCHOOL BUSINESS OFFICIALS Sponsored Programs – Frequently Asked Questions



### **What is a Sponsored Program?**

Illinois ASBO participates in a number of sponsored programs. All of these programs generate non-dues revenue for the Association. Non-dues revenue helps keep seminar, conference and membership costs contained. Illinois ASBO's sponsored programs are generalized into three categories: Sponsored Programs created and managed by Illinois ASBO (ISDLAF+, IEC and p-Card), programs that Illinois ASBO sponsors that are managed by outside entities (Forecast5, Call One and U. S. Communities) and programs that Illinois ASBO co-sponsor with other Associations (ISEBC). Most of Illinois ASBOs' sponsored programs are endorsed by IASA, IASB and IPA. For more information on any of these programs please visit the Illinois ASBO Web site at [www.iasbo.org](http://www.iasbo.org). Click on Resources and then Sponsored Programs. Or you can contact Holly Wallace at 815.753.9083 or [hwallace@iasbo.org](mailto:hwallace@iasbo.org).

### **Why should my district participate?**

Participation saves your district money. Participating in a sponsored program is like being a part of a consortium of school districts; the more participants, the lower the cost. Also, many of these programs were developed by school business officials, specifically for school district use. These shared services assist all districts in getting benefits regardless of size and spend.

### **How do I deal with the competition?**

Illinois ASBO is proud of our sponsored programs and their success in school districts. Because of that success, we have competitors. Illinois ASBO recognizes that the school business office needs to do what is in the best interest of the district, so the programs operate in a completely transparent environment. If you are approached by competitors to any of our programs, please feel free to contact Holly Wallace at 815.753.9083 or [hwallace@iasbo.org](mailto:hwallace@iasbo.org). We will do an analysis of the proposals received and advise you on the best deal for your district, even if it isn't our program. This is another difference between an association approach and that of a private sector competitor – we are here to help your district save time and money, not just get your business.

#### **Illinois Association of School Business Officials**

Northern Illinois University (IA-103), 108 Carroll Avenue, DeKalb, IL 60115  
ph: (815) 753-9083 | fax: (815) 516-0184 | online: [www.iasbo.org](http://www.iasbo.org)